

The Outsourcing Plan©

iBSC

Olympia 1 A/B

1213 NS Hilversum

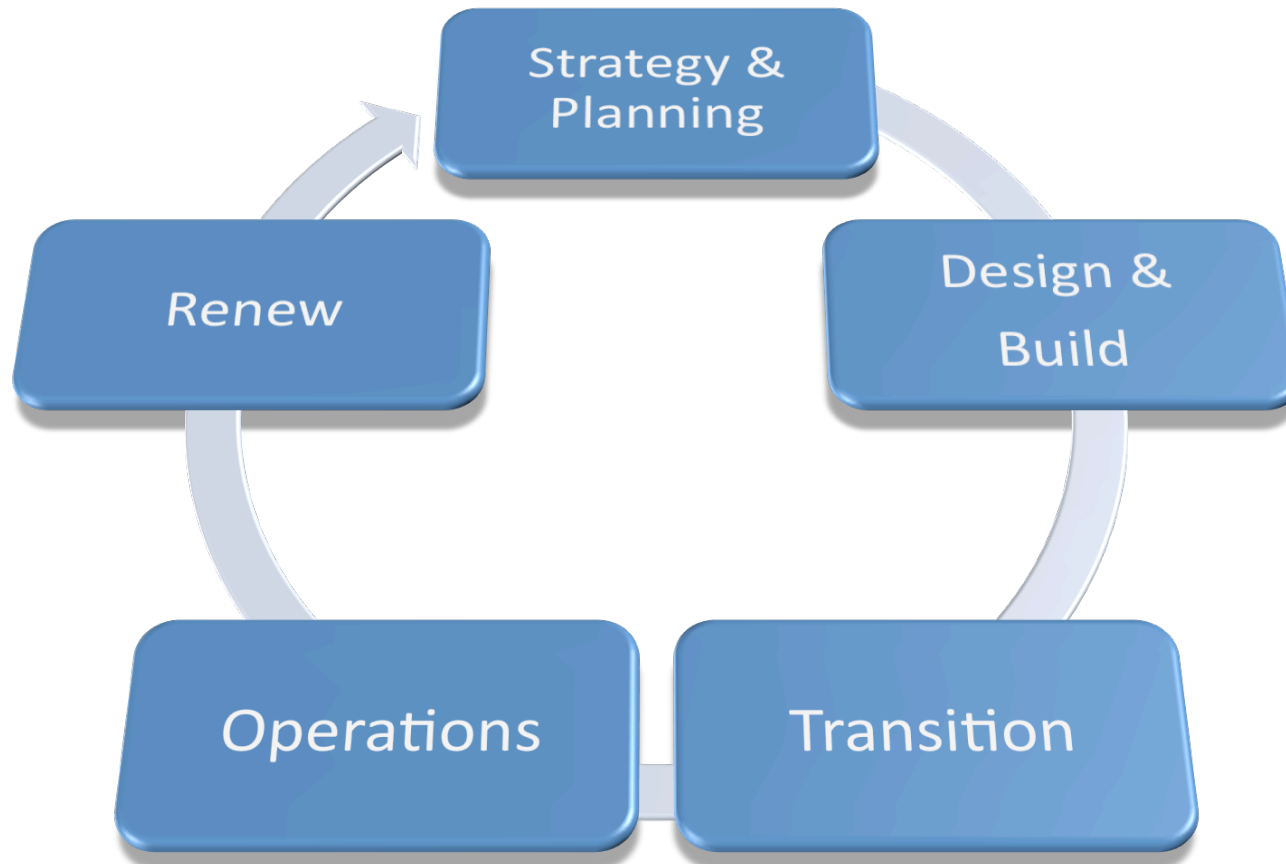
T +31-(0)35-646 2674

F +31-(0)-35-646 2666

Email: info@ibsc.nl

www.ibsc.nl

The Outsourcing Plan©



The Outsourcing Plan©

- Strategy & Planning
 - Objectives
 - Strategic Sourcing
 - Best Practices
 - Competition
 - Offshoring/OnShoring/NearShoring
 - Stakeholders
 - Suppliers

The Outsourcing Plan©

- Design & Build
 - Pricing
 - Benchmarking
 - Shortlisting
 - Deal Terms

The Outsourcing Plan©

- Transition
 - Due Diligence
 - Transition Management
 - Contract Review

The Outsourcing Plan©

- Operations

- Governance

- Balancing cost savings with innovation
 - Coordinating activities across geographies
 - Dealing with differing perceptions about what is in or out of scope
 - Tracking contracts
 - Resolving discrepancies collaboratively
 - Accounting costs and projected savings
 - Delivering against expectations
 - Managing cultural differences

- Vendor Management

- Skill/experience Mix of both Client and Supplier (both sides)
 - Communications System/Management